

# INDUSTRY OVERVIEW

## Legal Services

### Why Are Law Firms a Growing Target?

From trade secrets to client information, you have an ethical and legal obligation to protect your firm's privileged data. Cyber attackers who struggle to breach the networks of your clients more commonly see their outside counsel as an easy target. Authorities such as the FBI have warned law firms that they are at greater risk for cyber attacks. This concern is echoed in a 2015 study with 98% of law firms indicating they believe attacks are increasing in frequency<sup>1</sup>.

#### STRETCHED IT RESOURCES

Cyber attackers are aware of the struggle that many law firms have to financially resource and staff a 24X7 security operations center.

#### VALUABLE CLIENT DATA

A common tactic for a cyber attacker who is targeting a company's valuable information is to go after their outside counsel.

#### AUTOMATED DEFENSES

Many law firms rely on automated layered security technologies. Sophisticated cyber attackers target these organizations as they are skilled in eluding this approach.

### Cybersecurity Reimagined for Legal Services

As legal services continues to become a growing target for cyber attackers, you need a solution that constantly evolves with cyber attacks. eSentire Managed Detection and Response™ is designed to see the threats that traditional security defenses aren't able to detect.



#### ELITE

Say good-bye to 1000s of alerts and hello to the intelligence team that manages them for you.



#### SMART

Moving far beyond IDS/IPS and SIEM to detect the threats that they can't see.



#### AGILE

Trusted experts protect your network 24X7 and respond instantly to threats.

### Resources Designed to Help You

Navigating the complexities of the cybersecurity landscape can be a challenge so we've developed resources to help you. Visit [www.eSentire.com/Resources](http://www.eSentire.com/Resources) to access the following:

#### Workbooks: ABA, NIST

Series of guides for establishing what responsibilities and professional obligations are required for meeting regulatory guidelines.

#### Webinar: A Wake Up Call for Legal Services

A discussion of the recent attacks on law firms with a focus on how to address ABA cybersecurity guidelines and recommendations.



## Meet the compliance and governance needs of your clients

Cybercrime is on the rise across all industries. Many of the industries your clients do business in are experiencing increased governance, compliance and due diligence regarding their security posture. As a result, your clients need to review and uphold their outside counsel to the same requirements as the other vendors they work with. Our security experts understand the unique external and internal pressures your clients face. eSentire Managed Detection and Response absorbs the complexities of the evolving cybersecurity landscape to ensure you have the appropriate security practices and policies in place to retain and gain business in the growing digital economy.



## Rest assured your privileged data is safe

From trade secrets to client information, you have an ethical and legal obligation to protect your firm's privileged data. Cyber attackers who struggle to breach the networks of your clients more commonly see their outside counsel as an easy target. eSentire's 24X7 team of security intelligence analysts live inside our technology and know what to look for when it comes to the latest threats. They use sophisticated forensic tools to investigate and respond to suspicious behavior and lock it down - within seconds.



## Leverage a virtual team of experts

From forming a team of the appropriate skill sets to budgeting for 24X7 support, resourcing an internal security operations center is not easy. Our team acts as an extension of yours, constantly monitoring, detecting and containing threats so you can focus on your business instead of managing cybersecurity.



## Stay out of the headlines

Not all press is good press - especially when it comes to a cyber breach. A cyber breach can cost a law firm much more than business disruptions or compromised confidential information. The reputational damage can negatively affect your performance long after the breach is resolved. In order to stay out of the headlines, you need a solution that evolves as fast as the attackers. With robust threat detection capabilities, industry best threat intelligence, and powerful forensic investigation tools, our skilled security analysts keep your network safe - all day, every day.



## Stop the threats traditional technology can't see

Typically, law firms leverage layers of automated traditional security solutions. However, the unfortunate reality is that as cybercriminals become more sophisticated, these solutions fail because they can't see never-before-seen attacks. To protect you from these threats, we've reimagined the traditional SIEM and IPS by extending their capabilities through a single service. eSentire Managed Detection and Response leverages complex signatures and rules to automatically block threats in real-time. It also uses behavioral-based anomaly detection, log correlation and full-packet capture to provide a richer data set used to confirm unknown threats.